Vacancy at PropHero

Supply Lead - New Build

PropHero

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Requirements

- Over 5 years of experience
- In new-build residential promotions
- Strong financial analysis skills
- Degree in Architecture or Business
- English proficiency

Madrid

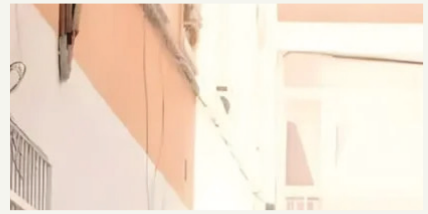
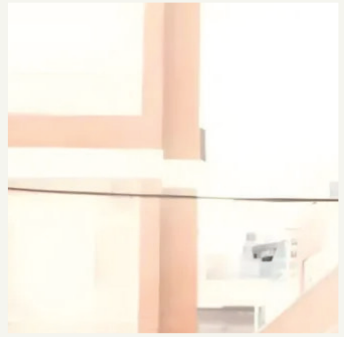
PropHero is an AI-powered marketplace transforming real-estate investment by making property ownership more efficient and accessible. The Supply Lead- New Build will take ownership of the full lifecycle of new-build promotions, ensuring operational excellence to drive this expansion.

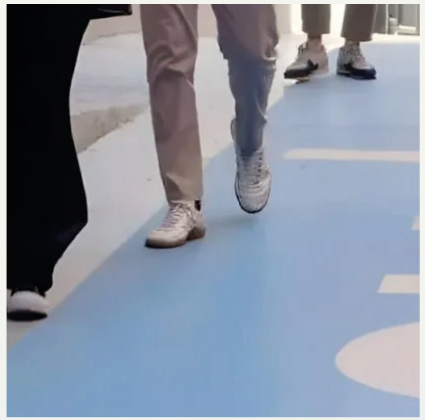
About PropHero

PropHero is an AI-powered marketplace transforming real-estate investment. Founded in 2021 by professionals with a background in strategic consulting, the company analyzes more than 80 million data points and over 250 variables to identify, acquire, and manage high-performing assets across multiple markets.

With operational presence in four countries and a team of more than 150 professionals representing 12 nationalities, PropHero maintains offices in key cities such as Madrid, Valencia, Barcelona, and Sydney. By combining proprietary technology with deep local expertise, the company delivers a rigorous, scalable, and data-driven approach to maximizing client returns.
PropHero currently manages over 1.2 billion dollars in real-estate assets for a community of more than 8,000 investors from 40 countries. Its platform integrates the entire investment lifecycle: property search, analysis, acquisition, renovation, furnishing, rental management, and real-time performance tracking.

The company continues to strengthen its technological and operational capabilities to expand its international footprint and position itself as a leading force in the digitalization of real-estate wealth, simplifying a traditionally complex process and offering an investment experience that is more accessible, efficient, and results-oriented.



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PropHero is expanding its portfolio to include new-build developments, a strategic move to deepen its value proposition. The Supply Lead- New Build plays a pivotal role in this strategy, owning the entire lifecycle of these promotions. This position goes beyond traditional project management, encompassing the definition of the business plan for each asset to ensure compliance with the company's investment standards while supporting the scale-up of the new-build supply vertical.

The Supply Lead is responsible for both the technical and financial performance of each project. This includes conducting urban and technical feasibility studies, monitoring construction progress to ensure adherence to timelines and budgets, and safeguarding the overall economic viability of the developments. Key responsibilities also include defining pricing, cost structures, and margins, as well as managing relationships with financial institutions and overseeing developer loan guarantees. Close collaboration with the Legal team is required to coordinate contracts, reservation agreements, and notarial documentation, alongside cross-functional alignment with Commercial, Technical, and Finance teams. Reporting to the General Management team, the Supply Lead provides regular reporting and insights to guide strategic decision-making.

A Structured, Analytical, and Cross-Functional Skillset

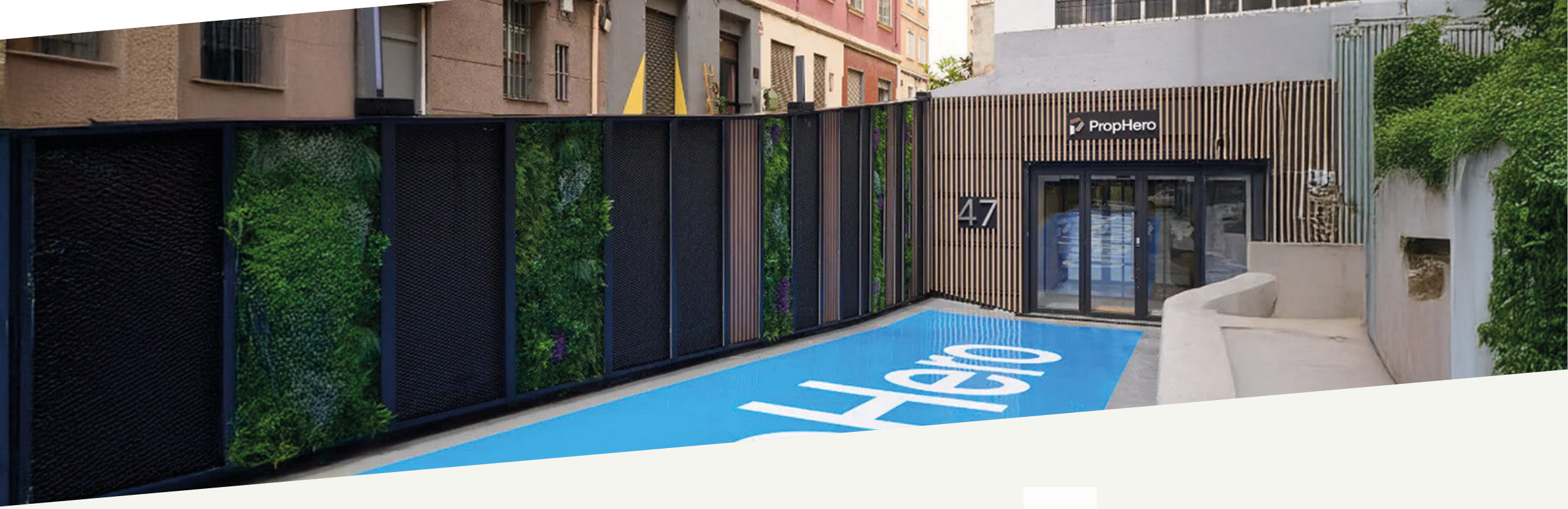
Success in this role requires a hybrid skillset that bridges construction execution with financial investment analysis. A strong analytical mindset is essential to implement scalable management and control methodologies, transforming operational data into clear and actionable performance metrics. As PropHero continues to grow, the frameworks and processes established by the Supply Lead will form the foundation for future expansion. Ensuring operational excellence across all active promotions, the role demands the ability to balance speed of execution with rigorous quality control.

As Property Supply Lead – New Build, you will be at the centre of PropHero's expansion into new-build developments. This role offers the opportunity to own the entire project lifecycle and apply strong investment discipline to scale a strategically important business line."

- **David Gras, Strategy & Operations Manager, Supply**

The ideal candidate brings a background in Architecture, Engineering, Business Administration, or Economics, combined with at least five years of experience managing new-build residential promotions, preferably within a developer environment. They possess a strong command of financial analysis and feasibility modelling, comfortable working with Excel and project management software.

Since PropHero operates globally, English proficiency is essential. This is an opportunity for a results-oriented professional to shape a critical business line within a high-growth fintech environment.



Interested?

PropHero is working with Top of Minds to fill this vacancy.
To express your interest, please contact Ana Moya Morales at
ana.moyamorales@topofminds.com

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