Vacancy at Jobe Sports

Head of Finance

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Jobe Sports has built a design-led watersports brand reaching over seventy countries, with fans ranging from recreational users to the crews of the world's largest superyachts. Supported by Alliance Marine Group, the brand has real momentum, calling for a Head of Finance who turns financial insight into commercial impact and acts as a strategic partner to the CEO.

Requirements

- From 5 years in finance, business control, or FP&A
- Strong analytical and commercial mindset
- Hands-on and pragmatic, able to challenge the business
- Strong in stakeholder management and communication
- Fluent in Dutch and English

Heerewaarden

About Jobe Sports

Jobe has been getting people onto the water since 1974. Every product is designed in-house, built to perform on a quiet lake as much as strapped to the back of a speedboat on the sea. The company sells directly through its own dealers in the Benelux, Germany, Austria, France, Spain, Italy, and the United Kingdom, and through distributors across the rest of the world. For all that reach, Jobe has held on to the informal feel of a family business, with around forty-five colleagues working closely together at the head office in Heerewaarden.

Under CEO Gerard van der Krogt, the business turns a healthy profit. Jobe is part of Alliance Marine Group, which consists of around twenty maritime companies, backed by private-equity investor LBO France. A specialist from the group works alongside the new Head of Finance during onboarding, and after that the group stays available as a sounding board whenever needed.

Growth now comes from several directions at once. Electric products are the fastest-moving part of the range, with sea scooters leading the way and demand for e-foils and wakefoils growing rapidly. Moreover, Jobe is expanding its dealer-direct model into new European markets, moving with the industry-wide shift from owning to renting, and building a foothold in the high-end superyacht segment, where a single order can run to tens of thousands of euros. Sustainability runs through all of it, from a partnership with the Dutch CleanUp Tour to the goal of a five-year warranty on every product by 2030 and a first product made from recycled material in 2029.

Vacancy

Head of Finance

The ERP and Power BI are in place, the day-to-day runs smoothly, and the Head of Finance can focus on leading finance and taking it further. Reporting directly to CEO Gerard van der Krogt and sitting on the management team, this is the most senior finance role at Jobe, in an organization that is deliberately flat and keeps its lines short.

This is a role built around business control. With day-to-day accounting in the hands of an external partner, the Head of Finance owns the financial insight, planning, and control that guide the business. That means running the budgeting, forecasting, and long-range planning, building the management reporting and KPIs that show how Jobe is really performing, and turning the numbers on profitability, pricing, margin, and inventory into decisions the business can act on. Cash flow forecasting and working capital are managed here too, and every investment case and strategic move is backed by solid financial analysis.

Financial control stays firmly the Head of Finance's responsibility. The external accounting partner handles the bookkeeping and reporting across Jobe's Dutch entities, and the Head of Finance makes sure that work is accurate, timely, and compliant, keeps external audit and financial governance on track, and keeps sharpening the ERP, Power BI, and the processes around them. Above all, the role is the financial sparring partner to the CEO and to Alliance Marine Group, translating what the numbers say into better commercial decisions and helping steer Jobe through its next phase of growth.

We have built a solid foundation, and the focus now is firmly on growth. What we need is a Head of Finance who turns our numbers into sharper decisions and helps shape where we go next, someone hands-on who can be a real partner."

- Gerard van der Krogt, CEO

This role suits a finance professional who would rather shape business performance than run accounting operations. With the books in expert external hands, the energy goes into the analysis, planning, and decisions that push Jobe forward. A direct line to the CEO and the group, real commercial impact, and the mandate to shape the finance agenda make it a natural step up for someone with strong experience ready for more.

Interested?

Jobe Sports is working with Top of Minds to fill this vacancy.
To express your interest, please contact Quirijn Mohr at
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